## GREENGOLD

Q2 2023 report

#### **HIGHLIGHTS OF THE QUARTER**

- Acquired 1,287 ha of prime forest properties in Q2/2023, mainly in Finland and Estonia, bringing the total area to 75,283 ha as per 30 June 2023.
- Total standing forest inventory at the end of Q2/2023 was 19.8 million m<sup>3</sup>.
- Harvesting volume of 87,838 m<sup>3</sup>, stable performance in all countries, while a weaker market and high amount of thinnings affected average price received.
- EBITDA amounted to EUR 2.4 million (EUR 4.2 million)
- EBITDA<sup>2</sup> adjusted to exclude any non-recurring gains on sale of assets or property amounted to EUR 2.4 million (EUR 4.2 million).
- The number of outstanding shares as per 30 June 2023 amounted to 10,368,600.
- Cash balance as per 30 June 2023 of EUR 13.1 million, and no debt.
- Closed private placement of EUR 5.2 million and issued 80,869 new shares at a price of 64 EUR/share in April 2023.

#### **HIGHLIGHTS JANUARY – JUNE 2023**

- Total net sales amounted to EUR 11.3 million (EUR 11.2 million)
- EBITDA amounted to EUR 7.5 million (EUR 8.0 million)
- EBITDA<sup>2</sup> adjusted to exclude any non-recurring gains on sale of assets or property amounted to EUR 7.4 million (EUR 8.0 million).

#### KEY FINANCIAL FIGURES<sup>1</sup>

|   | 2nd Quarter |       |      | Jan - Jun |        |      |
|---|-------------|-------|------|-----------|--------|------|
| EUR Thousands                           | 2023        | 2022  | Δ    | 2023      | 2022   | Δ    |
| Total Net sales                         | 4,276       | 5,631 | -24% | 11,261    | 11,219 | 0%   |
| EBITDA                                  | 2,410       | 4,197 | -43% | 7,492     | 8,034  | -7%  |
| Adj EBITDA <sup>2</sup>                 | 2,403       | 4,177 | -42% | 7,441     | 8,013  | -7%  |
| Adj EBITDA Margin                       | 56%         | 74%   | -24% | 66%       | 71%    | -7%  |
| Adj EBITDA per share (EUR) <sup>2</sup> | 0.23        | 0.42  | -45% | 0.72      | 0.81   | -11% |

#### **KEY OPERATIONAL FIGURES**

|                       | 2nd Quarter |         |      | Jan - Jun |         |      |
|-----------------------|-------------|---------|------|-----------|---------|------|
|                       | 2023        | 2022    | Δ    | 2023      | 2022    | Δ    |
| Land acquisition (ha) | 1,287       | 4,085   | -68% | 2,129     | 5,235   | -59% |
| Harvesting (m³)³      | 87,838      | 103,714 | -15% | 205,025   | 214,622 | -4%  |

<sup>1.</sup>Based on Swedish K3 accounting standard

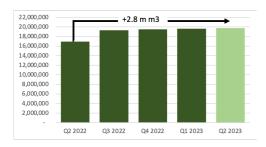
<sup>2.</sup>EBITDA presented does not include any gains on revaluation of property value or biological assets, it also excludes any non-recurring gains on sale of assets or property.

<sup>3.</sup>Including both final cut and thinning

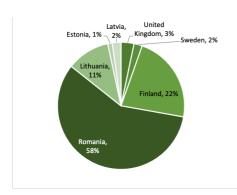
#### Total forest assets (ha)

# 80,000 +11.1 Tha 70,000 60,000 50,000 40,000 30,000 20,000 10,000 Q2 2022 Q3 2022 Q4 2022 Q1 2023 Q2 2023

#### Standing forest inventory (m3)



#### Geographical distribution of area



### 91 K ton

Net CO2 sequestered in Q2 2023

#### **Assets**

Total forest assets at the end Q2/2023 were 75,283 ha of land and 19.8 million m<sup>3</sup> of standing forest inventory. Total acquired area of forests during Q2/2023 was 1,287 ha, mainly in Finland and Estonia, with some smaller acquisition in Lithuania and Latvia. The general market and prices for forest properties have shown resilience in all the Company's jurisdictions, despite increasing interest levels and softer wood markets, again confirming the stable properties of the assets, despite short-term headwind factors. The status as per Q2/2023 represents a yearon-year increase of 11.1 thousand ha or 17%, compared with Q2/2022. Standing forest inventory increased by 2.8 million m<sup>3</sup> or 17%, compared with Q2/2022. Our assets remain distributed across 7 European countries. In order of area: Romania (58%), Finland (22%), Lithuania (11%), United Kingdom (3%), Latvia (2%), Sweden (2%) and Estonia (1%). The age class distribution in the forest portfolio is mainly geared towards middle-aged forests which provide high biological growth and thus high CO2 sequestration as well as good harvesting possibilities in the immediate and near future. The species distribution is focused on the 10 most commercial species, giving the Company favorably diversified exposure to European, US, Asian and MENA markets. The acquisition pipeline looks good with over 50 thousand ha across Europe, which is being scrutinized now, and the Company continues with opportunistic but disciplined acquisitions.

#### **Operations**

During Q2/2023, a total of 87,838 m³ were harvested and sold as stumpage at an average realized income of 45 EUR/m³. The harvesting numbers, include both final cut and thinning. In the current reporting period, the amount of thinnings was relatively large. The higher thinning volumes coupled with a weaker wood market meant that Total Net Sales decreased by -24% in the quarter compared with previous year.

#### **Environmental & other projects**

As a large European private forest owner, the size and geographical location of the assets provide the Company with potential to develop new business opportunities. In the field of green energy, two option agreements have been signed for wind power development in UK. In Finland there are ongoing discussions with a handful of wind power developers for projects on the Company's land. Furthermore, two contracts for local electricity storage units on Company land were signed in Finland, and a graphite prospecting project is ongoing in Sweden.

The Company's unique forest holding is a growing resource that continuously absorbs fossil CO2 emissions, the estimated net sequestration in Q2/2023 stood at 91 thousand tons. The Company continuously monitors and evaluates the many interesting new projects emerging in the field of voluntary carbon credits and markets.